

Matrix Comsec Partners with Infor

Matrix Comsec has announced integration of its range of Hotel PBXs with Infor Classic Starlight Property Management System (PMS) to back its commitment to hoteliers, offering the flexibility to use their preferred PMS with Matrix Hotel PBX.

Matrix Eternity IP-PBX designed to meet the diverse communication needs of hospitality industry. It incorporates specialized hospitality module, third-party PMS and CAS support and many other utilitarian and productivity enhancing features. It supports PSTN, GSM/3G, ISDN and IP networks; and contributes in streamlining the routine hotel operations with increased staff mobility and productivity.

"Matrix IP-PBXs are acclaimed by Indian and overseas hoteliers for its easy integration with third-party PMS and CAS. This offers Matrix a competitive edge over other costly Hotel solutions and we continuously work towards strengthening our position by offering integration with leading PMS software globally," said Ruchir Talati, Product Manager – Hospitality Division for Matrix Comsec.

Cisco UC Release 9.0

As end-user demands for premium mobility and collaboration solutions continue to escalate, and businesses seek cost-effective ways to deliver the technology needed to meet those expectations, Cisco announced a bevy of new services and capabilities for the Cisco Unified Communications Manager platform.

The services and capabilities are part of what's called Cisco Unified Communications (UC) Release 9.0 and directly address many of the key challenges IT managers are facing today as they seek to "collaboration-enable" their employees both in the office and on-the-go.

Ricoh India Charts Out Expansion Plan

Ricoh India has announced aggressive expansion plans backed by its core philosophy of comprehensive office solutions, tech-savvy and eco-friendly products and services to meet emerging customer needs.

This expansion is a part of Ricoh's strategy of strengthening of its business service infrastructure, providing businesses across the country with the tools and expertise to optimize business critical document processes and IT Services. In addition to the expansion of its services business, it supports Ricoh's focus to expand its customer base and deliver products and services with high added value.

Speaking on the occasion, Tetsuya Takano, MD and CEO, Ricoh India, remarked, "The ability to change is a key element of a successful business today. Technology is changing at an unprecedented pace, and there is increasing pressure for customers to change along with it. At Ricoh, we are committed to helping our customers embrace change through innovation. Hence our belief "experience the difference", giving the customer an integrated solution at an affordable cost. Our overall strategy and game plan for India is optimistic and we hope to triple our turnover by FY13.

MY POINT



"Through strategic acquisitions and organic growth, we are creating innovative solutions that provide more value and competitive edge for our customers,"
MICHAEL DELL
CHAIRMAN AND CEO, Dell

Canon Losing Market

The combined serial inkjet and page printer, copier and multifunction product (MFP) market in India totaled 6,95,128 units in the first quarter of 2012, a 3.9 percent increase compared to the first quarter of 2011, according to Gartner, Inc.

When HP remained the leader in the India printer, copier and MFP market, with 58.7% share in the Q1 '12, followed by Canon with 12.7 % market share, Epson at 9.7 % and Samsung with 8.8 % market share.

When Canon became the biggest loser with 38.9 % loss to its shipment compared to the correspondent quarter last year and 8.8 percent over last quarter, Samsung gained the maximum with 42.4 percent over corresponding quarter last year and 2.2 percent over last quarter.

Netmagic Receives SAP Certification

Netmagic Solutions, pure-play managed IT hosting services company, is now the only SAP-certified providers of hosting services in India. More than 30 enterprises have already chosen Netmagic to host and manage their mission-critical, SAP solution-based environments.

As an SAP-certified provider of hosting services, Netmagic Solutions received certification from SAP AG for its ability to deliver hosting services with high-quality operational standards. To achieve this certification, Netmagic had to undergo an extensive audit by SAP. This audit was conducted to validate if Netmagic's infrastructure and processes conform to SAP's high standards and are suitable to host mission-critical environments running SAP applications.

Cadyce: Your Network, Our Passion

Cadyce, a networking and lifestyle brand having a global presence, with its focus on solutions integration and systems integration, aims to provide low cost, high quality products for technically minded people.

With a mission statement "Your network. Our passion", the company aims to be a world leader in providing meaningful solutions that addresses business and operational needs and to create and enhance value to the customer's business through continuous innovation. Cadyce's R&D department continuously focuses its efforts on developing the right products for the market needs stated the company's press release.