

Hikvision and ObjectVideo Sign Noteworthy Patent Licensing Agreement



Hikvision, the global leader of video surveillance products and solutions, has announced the signing of a world-wide patent licensing agreement with video analytics provider ObjectVideo. "We are very pleased to have Hikvision in our patent licensing program," noted Raul Fernandez, Chairman and CEO of ObjectVideo. "Hikvision is our first partner from China. We believe Hikvision's continuous investment in the video analytics field will reinforce its already impressive market position."

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Hikvision has a rich intelligent video analytics product line. This line plays an important role in both data mining and data service. With this cooperation with ObjectVideo, Hikvision is able to accelerate the promotion of intelligent video analytics products and solutions in the global market to better serve our customers and partners.

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Yangzhong Hu, *President, Hikvision*

"Hikvision intelligent video analytics product lines include network cameras, PTZ dome cameras, NVRs and video servers. These products have been successfully applied worldwide in city surveillance, transportation, financial institutions, commercial, and industrial vertical markets," said Shiliang Pu, R&D Director of Hikvision. "We will continue to dedicate ourselves to the development of cutting-edge technology for richer solutions."

Matrix Hosts First Annual Vendor Meet at Vadodara



As part of its continuing efforts to grow its business and enhance the engagement with its Vendor fraternity, Matrix organized its first Annual Vendor Meet at Vadodara. Around 100 vendors participated in the event.

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The objective of the vendor's Meet was mainly to interact with all vendors, and mutually understand more conducive business growth plans. He further added the other important aspect of the gathering was also to show them Matrix R&D center and the manufacturing facility so that they can better connect to Matrix and the needs.

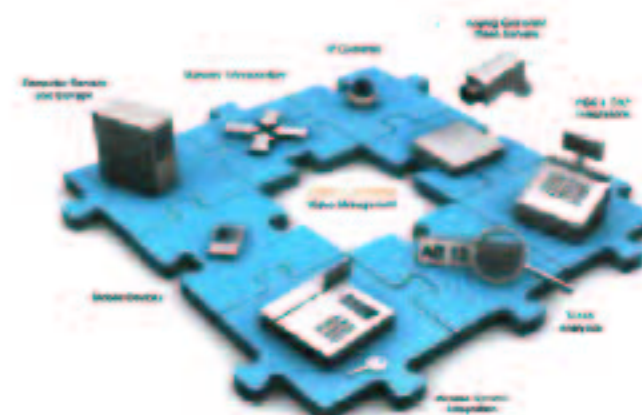
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Ganesh Jivani, *Managing Director, Matrix Comsec*

The one day event was loaded with presentations from Matrix on its business plans and how they are aligned to the expectations from the vendors. The vendors also shared their views to streamline the functioning and remove bottlenecks. "We supply to more than 100 customers world-wide. We are amazed to see a SME like Matrix having such a professional and hi-tech set-up. None of our customers are so fanatic about quality the way Matrix is. This meet has helped us to understand Matrix better and gave us an opportunity to meet all executives in person taking the relationship above professional level." says Howard Lin of Millu International.

The meeting was followed by an award ceremony wherein Top contributing vendors were acknowledged for their quality, time and long-term service. This was the first time we had organized such an event. Now we have made it an annual event.

Milestone Systems Expands Device Support with More than 3,000 Supported Devices



Milestone Systems, the open platform company in IP video management software (VMS), has released Device Pack 7.2 for partners and customers using Milestone XProtect security solutions. Device Pack 7.2 has deep driver support for more than 3,000 devices, which means that Milestone has added more than 2,000 supported devices since 2011. This speedy development has only been possible due to Milestone's dedicated efforts to drive the uptake of open platform technology in the physical security industry.

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The release of Device Pack 7.2 with deep support for a record number of devices clearly highlights our total dedication to give our partners not only the best VMS, but also the broadest and most comprehensive device support in the market. The ability to add 2,000 devices in just two years is only made possible by having an open platform strategy, and clearly showcases the power of our open platform. We celebrated this at Intersec 2014 in Dubai, where we announced the 3000th supported device was the AXIS Q6045 HD high-speed PTZ dome camera, and it was a pleasure recognizing a key Alliance Partner this way.

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Christian Bohn, *VP Corporate Marketing & Alliances, Milestone Systems*

The Milestone Device Packs include optimized drivers that enable all the relevant capacities of a camera or other hardware device to be managed fully by our XProtect software. Milestone works closely with the device manufacturers (MAP) to achieve the optimal interaction between their devices and the XProtect VMS.