

Matrix Comsec Join Hands with Xtend Technologies



Xtend Technologies, specialized in developing and delivering computer-based telephony solutions like Voice Loggers, IVR Toolkit, Outbound Dialers that can be implemented across enterprise for effective customer service and Matrix Comsec, a leading manufacturer of VoIP products such as IP-PBX, IP-Servers, VoIP Gateways and IP Phones; have joined hands by accomplishing interoperability tests among their products. Matrix has conducted open tests to meet the requirements of Xtend Outbound Dialer (OBD) users so that they can ensure overall productivity and cost effective solutions by facilitating them with connectivity to legacy and omni-present networks. Kurian Thomas, Director at Xtend says, "Xtend Technologies,

“ Matrix with a wide range of IP-PBX and VoIP Gateways have identified the need to offer more opportunities to call centers to increase their efficiency. This interoperability program was designed and conducted to ensure the benefits especially to those offering solutions hand-in-hand with Xtend OBD Systems and call center agents ”

Sajeev Nair, Manager-Product Management, Matrix Comsec

developer of telephony solutions gladly announces the interoperability of Xtend and Matrix Telecom based products. Since the beginning we have pioneered a wide range of voice applications that cover the varied spectrum of telecom industry and now through this interconnection, our Call Center and OBD solutions will bring additional benefits to users by providing varied connectivity to GSM, PRI and PSTN networks.”

“SECONA” Meeting Held in Delhi



▲ D Sivanandhan , Chairman, Securus First

The second meeting for The Security Consultants’ Association “SECONA” was held in Delhi on 01st Nov 2012. The meeting was attended by leading consultants from the security industry including Prasad Patil & Sudhir Deshpande from MIPL and Purvesh Gada from MSSG. SECONA, as we know, is being formed to work as a self-regulatory body of Indian Security Consultants, with the aim to elevate the respect for, and promote the welfare of, all its members through the enhancement of their knowledge, skills & professionalism, SECONA’s motto is to encourage the adoption of best & ethical practices in the security industry, to ensure the creation of a platform for sharing & dissemination of security procedures & technologies, for the benefit of the end-users and the society at large. The first meeting of “SECONA” was chaired by D. Sivanandhan

“ It was decided that a pilot event will be conducted as a security training / seminar to a government organisation, in the month of January 2013. The event is aimed at formally announcing the arrival of SECONA. 15th June 2012 will be hence forth observed as Annual Security Day ”

(Ex-DGP, Maharashtra) and was attended by over 40 security industry delegates including over 20 consultants. SECONA has been supported by industry associations and backed by over 50 security consultants from all across the country – in fact the very concept of SECONA has been applauded by all segments of the Indian Security Industry.

Cisco Announces Intent to Acquire Cloupia



With cloud computing driving the transition to converged infrastructure, the need for simplified management systems across compute, storage, network and virtualization functions is increasing. To help address this need, Cisco today announced its intent to acquire privately held Cloupia, a Santa Clara, California based software company that automates converged data center infrastructure – allowing enterprises and service providers to simplify the deployment and configuration of physical and virtual resources from a single management console. Cloupia’s infrastructure management software enhances the Cisco Unified Computing System® (UCS) and Nexus® switching

“ Mergers, acquisitions and investments are a key part of Cisco’s build, buy, and partner innovation framework and support our strategy of providing best-in-class solutions for customers. ”

portfolio with a single “pane-of-glass” view into the automation of compute, network, storage, virtual machine, and operating system resources. When combined with leading data center management solutions like Cisco UCS Manager, Cloupia allows enterprises and service providers to seamlessly manage pools of computing power, network services, storage and virtual machines as a unified whole in order to deploy and deliver IT services more rapidly and at lower costs.