



**August 20, 2012**

## **SoTel Systems announces distribution partnership with Matrix Comsec**

St. Louis, MO – SoTel Systems, LLC ([www.sotel systems.com](http://www.sotel systems.com)) announces a partnership with Matrix Comsec ([www.matrixcomsec.com](http://www.matrixcomsec.com)) in a strategic effort to provide a low cost, reliable gateway bundle to U.S. resellers. The partnership will enhance the Matrix brand as a key player in the VoIP market in the United States while allowing SoTel to further expand their product portfolio with cutting edge technologies.

SoTel will be utilizing Matrix gateways to augment their SIP trunking offering, which is available throughout the United States. “By using Matrix hardware, our customers can take advantage of our SoSimple program to utilize SIP trunking technology,” says Adam Goebel, Director of Channel Sales from SoTel. “This program will allow businesses to enjoy our service with NO capital investment or need to implement new PBX hardware.”

“This compliance of SoTel SIP trunking services with Matrix VoIP gateways will help Matrix to strengthen its position in USA’s VoIP Market for small businesses and large enterprises.” said Sajeev Nair, Manager-Product Management for Matrix ComSec.

“Matrix has range of VoIP gateways loaded with the set of advance features that help businesses to save over telephony cost, offer mobility and flexibility to remote staff and increase productivity and efficiency.” continued Sajeev Nair.

### **ABOUT MATRIX COMSEC**

Established in 1991, Matrix is a leader in Telecom and Security solutions for modern businesses and enterprises. An innovative, technology driven and customer focused organization; the company is committed to keep pace with the revolutions in the telecom and security industries. With around 30% of its human resources dedicated to the development of new products, Matrix has launched cutting-edge products like IP-PBX, Universal Gateways, VoIP Gateways and Terminals, GSM Gateways, Access Control and Time-Attendance Systems, Video Surveillance System and Fire Alarm Systems. These solutions are feature-rich, reliable and conform to the international standards. Having global foot-prints in Asia, Europe, North America, South America and Africa through an extensive network of more than 500 channel partners, Matrix ensures that the products serve the needs of its customers faster and longer. Matrix has gained trust and admiration of more than 3,500,000 customers representing the entire spectrum of industries. Matrix has won many international awards for its innovative products. For more information, please visit [www.matrixcomsec.com](http://www.matrixcomsec.com)

## **ABOUT SOTEL SYSTEMS, LLC**

SoTel Systems, LLC has been serving the reseller/telco/interconnect marketplace since 1981, providing refurbished and unused hardware in the traditional TDM and analog space. Sotel carries a broad range of brands and products that offer leading edge technology and value enhanced telephony solutions. Focused on providing solutions for today's marketplace, SoTel has launched new offerings with regard to SIP trunking and IP Products and Services. SoTel Systems is now the "one stop shop" for all telecommunications reseller needs, from trunk to endpoint. For more information, call our sales staff at (866)467-6835 and ask for Adam Goebel (Ext.7736) or Nick Kramer (Ext.7732). By partnering with SoTel, resellers are assured solutions that are ***Just Right, Right Away.***