

NetApp Updates its ONTAP Operating System

NetApp has announced a new version of its flagship storage operating system, clustered Data ONTAP. The new software gives organizations and cloud service providers the capability to rapidly and cost effectively deliver new services and capacity with maximum application uptime.

Clustered Data ONTAP 8.2 cuts through the performance, availability, and efficiency limits of traditional hardware silos, empowering IT to non disruptively align the storage infrastructure with changing business and application demands announced the press release.

Clustered Data ONTAP provides seamless scalability with up to 69PB of storage and 24 controller nodes, 49,000 LUNs, 12,000 NAS volumes supporting over 100,000 clients and single container up to 20 PB.

Matrix to Exhibit Solutions at INTEC 2013

Matrix Comsec will showcase its office-in-a-box, Android mobile softphone, Branch office gateways, Time-Attendance, Access control and Video surveillance solutions at INTEC 2013, Coimbatore.

During the event, Matrix will showcase office-in-a-box solution 'NAVAN CNX200', targeted for small business and branch offices. NAVAN CNX200 is a single box solution that offers voice, data, wireless, internet, mobility and messaging features. Further, Matrix telecom will showcase 'SPARSH MS' mobile softphone application to work with ETERNITY range of IP-PBXs for complete mobility while working away from the office.

HP Simply StoreIT to Push MSA 2040 Sales

Focussing on the SMEs and Govt. agencies, HP has launched Next Gen MSA entry disk array, enhancements to the HP StoreEasy Storage portfolio and a new program known as HP Simply StoreIT for HP channels partners. As per HP limited IT resources and a lack of storage expertise can make it difficult for SMBs to deploy the storage systems needed to support applications that require high availability and performance.

The new HP MSA2040 storage system simplifies management and improves performance up to four times faster than similarly priced external disk storage solutions. It is even four times faster than its previous generation – MSA 2000 series but the price is not even double. It will be priced only US\$11,470, with Dual-controller configurations compared to US\$ 6000 for MSA 2000. So the enhanced HP StoreEasy Storage portfolio enables SMBs to efficiently manage and protect increasing amounts of file data without the need for special skills.

Available under Simply StoreIT programme, HP will offer partners training, marketing and incentives to quickly address the SMB customers.

MY POINT



"The decision to extend the CST exemption till 2015 in Uttarakhand will not only help strengthen local hardware manufacturing, but it will also go a long way in attracting more investment in this sector."

J V RAMAMURTHY
PRESIDENT, MAIT

Konica Minolta Holds 3rd Annual Partner Meet

Konica Minolta hosted its 3rd annual partner meet from June 13th to June 15th, 2013 at Ramoji Film City, Hyderabad.

This Annual Partner meet is Konica Minolta's biggest partner engagement programme, where the top management of the company closely communicates with the partners about company's annual strategy announced the press release. This year, the theme of the meet was "The Year of Challenge".

The main aim of the annual meet was to share knowledge on new technology and product domains with the partners in order to empower them with new tools that can be adapted by them in making Konica Minolta's business a success. The emphasis was laid on how partners can turn market challenges into new opportunities by offering right solutions.

Apart from the whole team of Konica Minolta, there were more than 90 channel partners who participated in the annual meet along with two senior executives from Konica Minolta Inc., Japan.

ESET Initiates MSP Program

ESET has launched 'business security solutions' to support the Managed Service Provider (MSP) channel to market. This new Program allows updates of the seat counts on daily basis, flexible monthly billing and management of tens of thousands endpoints within the Program via a single console - Eset Remote Administrator.

MSPs, typically contractors or value-added resellers (VARs), deliver a variety of network-based IT services, applications and equipment to businesses of all sizes. Last year, ESET identified a growing demand among MSP partners for a simpler licensing and management approach. ESET now offers ESET Endpoint Security and ESET Endpoint Antivirus powered by proven NOD32 technology, as well as other business security solutions as part of a robust MSP partnership program. The new program rewards service partners for their growth by decreasing licensing costs as their volume of business increases. MSPs and VARs will also be able to take advantage of Eset Remote Administrator, a familiar endpoint management console known by administrators for maintaining company endpoints stated the company.